



Qount



FIRM RESOURCE PRACTICE MANAGEMENT SOLUTION

Comprehensive & integrated PRACTICE MANAGEMENT platform

that automates and streamlines firm wide processes, workflow, collections & more, thereby enhancing productivity, providing scalability and improving the bottom line



www.qount.io



info@qount.io



469-844-8514



7524 Preston Rd Ste 350, Plano, TX 75024

THE PROBLEM



STRESS, STRAIN & PAIN CAUSED BY

- ✓ Minimal use of technology in process automation
- ✓ Costly software products that do not talk to each other
- ✓ Manual 'human' intensive task and transaction management
- ✓ Lack of best practice guidance to improve practice management

Practice Management Issues



Wastage of valuable time of quality resources on non revenue generating processes



Lack of 'anytime & anywhere' access to information to practitioners and clients



Lack of timely collections – cost of collections has a decent negative impact on the bottom line



Use of technology that is heavy **with multiple software products** that do not talk to each other



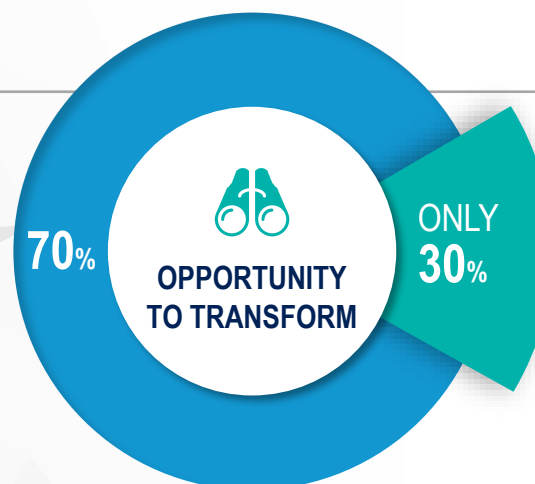
Lack of visibility and tracking of practice wide performance, tasks and resource workload



Lost revenue through missed invoicing and lack of control on **'Task to Cash'** process

70% OF THE PROCESSES AND FUNCTIONS

are managed via multiple spreadsheets, offline, manual processes, without standardized & consistent methods



ONLY 30% OF THE PROCESSES AND FUNCTIONS

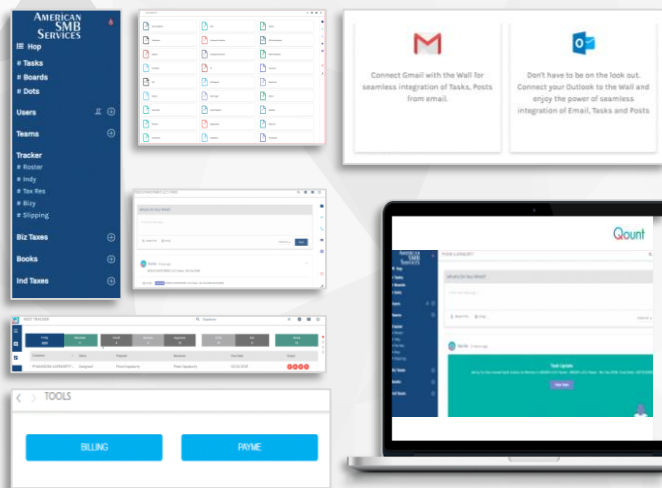
are managed via Accounting, Payroll and Tax Applications [like QBO, Xero, ADP, Gusto, Intuit Payroll, ProTaxOnline, Drake, ProSeries, Lacerte, etc.]

THE SOLUTION



RELIEF FROM STRESS, STRAIN & PAIN

- ✓ Developed by practitioners for practitioners
- ✓ Integrated and comprehensive solution
- ✓ Cloud based, completely online
- ✓ Personalized to meet firm requirements
- ✓ Bank level security standards
- ✓ Highly efficient support system & team



Functionality & Features



SALES & CLIENT SETUP

- ▶ Campaigns
- ▶ Lead generation
- ▶ Proposals
- ▶ Onboarding
- ▶ Client data management



AUTOMATED PROCESSES

- ▶ Best practice templates
- ▶ System driven controls
- ▶ Automated workflows
- ▶ Invoicing & collection management



WORK MANAGEMENT

- ▶ Task Management
- ▶ Resource Management
- ▶ Firmwide performance visibility
- ▶ Auto reminders & notifications
- ▶ Organized file repository
- ▶ Calendar management



COMMUNICATION

- ▶ Instant Messaging
- ▶ Email Integration
- ▶ Collaboration with internal & external teams
- ▶ Online meetings
- ▶ Audio calls
- ▶ Video chat



MUCH MORE ...

- ▶ Resource Exchange
- ▶ Surveys, Reviews and Ratings
- ▶ Integrations with external software programs



THE VALUE



TRANSFORM INTO FIRM OF THE FUTURE



Completely on the cloud



Controls with lesser human dependency



Integrated 'all in one' solution



Built in intelligence & machine learning

TIME SAVING

- ▶ Estimated saving of 12 hours per week per resource leading to sizable cost savings and a positive impact on bottom line
- ▶ Value gained is estimated to be 15+ times of cost incurred on the solution



ESTIMATED SAVING OF 12 HOURS / WEEK PER RESOURCE



IMPROVED COLLECTIONS

- ▶ Collection feature links to task completion thereby eliminating any lost revenue because of missed invoicing
- ▶ Effectively improves cash inflow and a huge positive impact on top line



TIMELY COLLECTIONS AND ELIMINATION OF LOST REVENUE



VALUE DERIVED THROUGH COST SAVINGS AS WELL AS REVENUE INCREASE



SCALABILITY

- ▶ Better equipped with technology provides the scale with lesser dependency on human capital
- ▶ Additional bandwidth gained can be utilized to deliver more and also to offer expanded services, thus leading to increase in top line



PROVIDES BANDWIDTH TO DELIVER MORE AND ALSO TO EXPAND SERVICE OFFERINGS



PRODUCTIVITY

- ▶ Streamlined 'best practice' processes which leads better service delivery and higher productivity from teams
- ▶ Improves overall 'work life balance' with teams ending up 'happier' at work



RESOURCES END UP BEING MORE PRODUCTIVE & HAPPIER OVERALL



MAKE IT 'QOUNT'

Who can benefit?

INTEGRATED PLATFORM FOR SERVICE DELIVERY FIRMS

Firms engaged in Accounting, Audit, Bookkeeping, Tax Preparation, Tax Resolution, HR & Payroll, Consulting, BPOs & more...

What does it cost ?



PRICING

Starting at **\$100 / month** per user

What are firms saying?



'SUPER-CHARGING OUR PRACTICE'

"Qount has super charged our practice with lesser dependency on people and by providing complete visibility to manage workload & collections. It has supported 60% growth **with less than 25% incremental overhead**"

American SMB Services



'HAPPIER CLIENTS & MORE PROFITABLE'

"With Qount, I am now to able to have a clean, concise, easy workflow to manage my entire practice. I think my clients are happier with me being able to connect with them better and I am very happy with a streamlined billing & collections. Qount had a defined process and team for implementation, with scheduled meetings and deliverables. I really think this process and software will make my firm more profitable! Thank you very much!"

Golden Tax Relief



'INTEGRATED AND COMPLETE'

"Integrated features makes Qount an ERP for our firm, that is providing us a comprehensive solution to communicate, collaborate, manage tasks & resources making us scalable and profitable"

ProLedger





Contact us to schedule a demo
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